

# WINGATE BY WYNDHAM Case Study





### **Company Profile**

Located in the heart of West Edmonton, Wingate by Wyndham is a contemporary hotel surrounded by exciting attractions, theme parks, and great outdoor adventure. This 4-storey property features 105 oversized recently refreshed guestrooms that are just minutes away from the world-famous West Edmonton Mall!

## Challenge

> Cleaning of non-ground floor exterior windows without the use of lifts or incurring additional WCB costs.

#### Solution

> Specialty equipment to reach different heights and eliminate squeegee process.

#### **Results**

- > Clean windows at lower costs!
- > 35% savings over competitive quotes for the same job!

Wingate by Wyndham had recently been refurbished with updated guestroom accommodations throughout. Dirty window exteriors, however, did not fit into this plan! While cleaning of ground floor windows was simple enough, upper floors (2 through 4) posed a problem. The client needed these windows to be cleaned without the use of lifts or scaffolds or roof rope access as these options require additional Worker's Compensation Board (WCB) costs.

As the team of the local ServiceMaster franchise reviewed the problem, they quickly came up with a solution that was a win-win. A system was developed incorporating different lengths of poles with a water holding tank along with a water purifying attachment. The different lengths allowed technicians on the ground to reach the windows on all the upper floors while the purifying attachment eliminates the squeegee process without leaving any spots and streaks.

#### The result ...

- > Clean exterior windows on ALL floors of the hotel!
- > A working solution that ultimately came in at a much lower cost!

"We found both the quality of work as well as service provided by ServiceMaster to be far above any other carpet, floor and recently window cleaning service we have used in the past 14 years!

Highly recommend ServiceMaster Clean!"

**Jim Wirun** General Manager